

VEDANT MOKTALI

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EDUCATION

SP Jain School of Global Management

Master of Business Administration (expected Oct 2026)

Oct 2025 – Oct 2026

Singapore & Dubai

- **Coursework:** Corporate Valuation, Corporate Finance, Financial Statement Analysis, Equity Analysis & Portfolio Management, Risk Management, New Venture Consulting, FinTech & Technology Innovations, IT Strategic Planning, E-Business Strategies.

PES University

Bachelor of Technology, Computer Science & Engineering

Jun 2016 – May 2020

Bangalore, India

- **Specialization:** Systems & Core Computing.

EXPERIENCE

Startup Réseau

Corporate Innovation & Growth Manager

Aug 2024 – Aug 2025

Mumbai, India

Corporate venture platform running innovation and accelerator programs for Indian enterprises

- **Games24x7, TechXpedite 3.0:** designed and delivered a multi-format corporate venture program spanning an accelerator, quarterly CXO sessions, monthly roundtables, and demo days; screened 500+ startups to a final cohort of 17, two of which subsequently closed funding rounds.
- **Marico Innovation Foundation, InnoWin Day:** delivered the inaugural edition end to end on a three-week turnaround, curating 24 innovators and matching them with Vedanta, Reliance Industries, ITC, and JSW Ventures across funding, pilot, and market-access tracks; facilitated 200+ connections in a single day.
- **CXO matchmaking:** curated 10 startups per programs across Fintech, AI, SaaS, and HealthTech for Pluxee (France), Mitsui, and Capgemini; convened a VC roundtable with 100X VC, Omnivore, and Unicorn India Ventures.
- **Programs & partnerships** ran corporate-startup program for L'Oreal and Aditya Birla Capital end to end; secured Brigade REAP (VC) and Decentro as institutional cohort partners; supported the launch of Torque, Startup Réseau's venture platform.

Scrib3

Growth Manager, Web3 & Digital Assets

Dec 2023 – Aug 2024

Remote

Growth and go-to-market studio for early-stage Web3 and digital asset companies

- Owned the business development pipeline end to end for five clients, producing investor briefs, pitch decks, and investment narratives, and running outreach from prospecting through onboarding.
- Maintained CRM and pipeline hygiene and delivered data-backed recommendations to leadership on growth strategy and client prioritization.

Zoth

Chief of Staff, Fintech & Digital Assets

Nov 2022 – May 2023

Dubai, UAE & India

Early-stage fintech building tokenized real-world asset infrastructure

- Supported a \$2.5M pre-seed raise: built investor decks, briefs, and SAFT documentation, maintained the data room, and coordinated investor outreach across the fundraising lifecycle.
- Represented Zoth at Web3 and digital asset events across India and Dubai and built a pipeline of 5+ global accelerator and incubator partnerships for deal flow and distribution.

Anheuser-Busch InBev

Senior Analyst, New Capabilities

Jan 2021 – Oct 2022

Bangalore, India

Beer Garage, the corporate venture and innovation arm of the world's largest brewer

- Managed governance and tracking of 1,500+ startups across the Global Fintech Accelerator, Beer Garage Africa, and Beer Garage Asia editions, coordinating multi-round evaluations with business-unit leads and senior leadership through to final cohort selection.
- Co-managed the Beer Garage India edition end to end startup scouting, program assets, website, vendor coordination, and stakeholder liaison across mentors, corporates, and external partners; supported the Israel program across operations and stakeholder coordination. Recipient of the Beer Garage Q4 Achievement Award for contributions to accelerator launch and delivery.

PROJECTS

G42, Industry Interface Project

2026

UAE AI Data Centre Expansion Roadmap

Abu Dhabi, UAE

- Built a conditions-based framework for capital allocation and operating-model choice in sovereign AI infrastructure, specifying the conditions under which each operating model outperforms rather than selecting one outright. Four-person team, sponsored by G42's Group Chief Accounting Officer, supported by twelve quantitative models.

ChainBridge, JP Morgan Capstone

2026

APAC Supply Chain Finance Strategy

Singapore

- Reframed APAC supply chain finance from a linear pipeline to a predictive, cross-anchor network, and designed a four-product program against converging market shifts. Own contribution covered problem framing, research synthesis, and solution design; valuation modelling was a separate teammate workstream.

Applied Research Project

2026

Corporate MIA: Post-Program Disengagement

Singapore & India

- Original research defining “Corporate MIA” as failure to name an owner, commit budget, or reach a documented go/no-go decision within 90 days of program end. Built a coding framework pairing perceived against actual knowledge problems across ambiguity, complexity, uncertainty, and equivocality, alongside accountability architecture, control rights, and a composite follow-through index.

SP Jain Angel Investment Network

2026

Operating Model & Deal Flow Design

Dubai, UAE

- Designed the operating model, deal flow framework, and governance structure for an alumni-led early-stage investment network, including founder intake and screening; assessed a base of 21 alumni startups having raised \$95M and recommended a hybrid model combining curation with partner-led investing.

Kintsugi

Industry Project – SP Jain

Capability Marketplace

- Designed and built a matching platform linking startups and SMEs to corporate and government entities, translating corporate problem statements into ranked shortlists through a scored matching layer.

Job Search Automation Engine

Personal project

Python, Google Sheets, LLM Pipeline

- Built a modular Python system on a Google Sheets spine covering role discovery via Greenhouse and Lever APIs, LLM-based enrichment and scoring, outreach and cover letter drafting, daily cadence reporting, and API spend tracking against a hard monthly cap.

SKILLS

Venture & Innovation: Deal flow sourcing and screening, diligence coordination, accelerator and program design, portfolio and pipeline tracking, corporate-startup matchmaking, cohort selection and governance.

Investor & Capital: Investor relations, fundraising support, investor decks and briefs, data room management, SAFT documentation, investment narratives, VC engagement.

Commercial & Stakeholder: CXO engagement, strategic partnerships, business development pipeline ownership, cross-border stakeholder management, CRM and reporting.

Finance (MBA coursework): Corporate valuation, corporate finance, financial statement analysis, equity analysis and portfolio management, risk management.

Technical: Python, C, HTML/CSS, Figma, Adobe Suite, Google Workspace, Microsoft Suite.