VEDANT MOKTALI



Corporate Finance & Strategy | Investment Evaluation | Corporate Venture & Innovation

Dubai, UAE · +971 55 262 2732 · vedantmoktali@gmail.com · linkedin.com/in/vedantmoktali · vedantmoktali.com

Indian National · Available immediately · MBA (Finance), October 2026 · Open to roles across the GCC

PROFESSIONAL SUMMARY

Corporate finance, strategy and corporate venture professional with 4+ years across India and the UAE: evaluating companies against investment criteria, running commercial due diligence, advising enterprise clients and CXOs on growth and innovation strategy, and supporting capital raising. Screened 2,000+ startups for corporate venture and accelerator mandates, supported a $2.5M pre-seed through to close as Chief of Staff, and built market sizing, business cases and financial models on industry projects with G42 and JPMorgan. MBA (Finance), October 2026.

SKILLS

Core: Financial Modeling | Valuation & DCF | Financial Statement Analysis | Investment Evaluation | Commercial Due Diligence | Market Research & Sizing | Competitive Analysis | Business Case Development | Business Planning | Scenario & Sensitivity Analysis | Corporate Venture Capital | Deal Flow Management | Fundraising Support | Investor Materials & Data Rooms | Program & Project Management | Stage-Gate Governance | KPI & MIS Reporting | C-Suite Stakeholder Management | Executive Presentations

Tools: Excel, PowerPoint | Google Workspace | Python | Notion, Airtable | Figma, Adobe **Languages:** English, Hindi, Marathi

PROFESSIONAL EXPERIENCE

Startup Réseau
Aug 2024 – Aug 2025

Corporate Innovation & Growth Manager Mumbai, India

- Built and ran the evaluation process for Games24x7's corporate venture program across accelerator, quarterly CXO sessions and workshops, monthly roundtables and demo days: screened **500+ startups** against investment criteria, ran commercial due diligence and selected a final **cohort of 17**, two of which later closed funding rounds
- Owned **CXO-level relationships** with Games24x7, Marico Innovation Foundation, L'Oréal and Aditya Birla Capital, advising on corporate innovation strategy and taking each innovation program from proposal and scoping through delivery
- Delivered Marico Innovation Foundation's inaugural InnoWin Day on a **three-week turnaround**, curating **24 innovators** for funding, pilot and market access opportunities with Vedanta, Reliance, ITC and JSW Ventures, and facilitating **200+ connections** in a single day
- Ran corporate-startup matchmaking for Pluxee, Mitsui and Capgemini, using competitive analysis and market trends across fintech, AI, SaaS and healthtech to curate 10 startups per program
- Convened a VC roundtable with 100X VC, Omnivore and Unicorn India Ventures, and signed **Brigade REAP and Decentro** as institutional cohort partners

Scrib3
Dec 2023 – Aug 2024

Growth Manager Remote

Growth and investor communications studio for early-stage technology clients

- Owned the business development pipeline across **five concurrent client accounts** from prospecting to onboarding, assessing early-stage technology projects, sourcing partners and producing investor briefs and pitch materials
- Built **CRM and MIS reporting** and delivered data-backed recommendations to leadership on growth strategy and client prioritization

Zoth
Nov 2022 – May 2023

Chief of Staff Dubai, UAE

Early-stage fintech building tokenized real-world asset infrastructure

- Supported the **$2.5M pre-seed** capital raise transaction through to close, owning investor decks and briefs, SAFT documentation, the data room and investor outreach across the full fundraising cycle
- Worked directly with the founders on strategic priorities and the setup of the company's **first tokenized commercial real estate product**
- Managed the cross-functional **design and product team** through the first experimental asset for the company's MVP, shaping product direction and scope with the founders
- Built a pipeline of **five global accelerator and incubator partnerships** for deal flow and distribution

Anheuser-Busch InBev
Jan 2021 – Oct 2022

Senior Analyst, New Capabilities Bangalore, India

Beer Garage, the corporate venture and accelerator arm of AB InBev, the world's largest brewer and an FMCG leader

- Ran sourcing, **screening governance** and evaluation tracking for **1,500+ startups** across the Global Fintech Accelerator, Beer Garage Africa and Beer Garage Asia, reporting pipeline progress and KPIs to the corporate venture team
- Coordinated multi-round, **stage-gate evaluation** with business unit leads and senior leadership through to final cohort selection
- Assessed fintech solutions for fit with AB InBev's corporate infrastructure
- Co-managed the **Beer Garage India accelerator** end to end: scouting, program assets, vendor coordination and stakeholder management with mentors, corporates and partners
- Received the **Beer Garage Q4 Achievement Award** for contributions to accelerator launch and delivery

PROJECTS

G42 Industry Interface Project: Owned demand sizing, country business models and the decision dashboard for G42's data center expansion 2026

JP Morgan ChainBridge Capstone: Designed a four-product supply chain finance program for JPMorgan APAC and contributed to its model 2026

SP Jain Angel Investment Network: Designed the operating model, deal flow process and governance for an alumni-led angel network 2026

Applied Research Project: Primary research across India and Singapore on why corporate engagement with startups stalls 2026

GCC Corporate Anchor Churn Research: Tracking corporate partner retention across Hub71, DIFC and Plug and Play Dubai cohorts 2026 – Present

EDUCATION

SP Jain School of Global Management Master of Business Administration (Finance) · Singapore & Dubai Oct 2025 – Oct 2026

PES University B.Tech, Computer Science · Bangalore, India Jun 2016 – May 2020